

Core Leadership Skills

In uncertain times, your training dollar must deliver practical skills. In a tight economy, organizations still need to develop leaders. Strong, capable leaders are necessary for success in both tight and robust economies.

Core Leadership Skills is a one-day workshop loaded with essential, practical, basic leadership skills. In fact, anyone wishing to create better working relationships can benefit from this program.

Many people find themselves in leadership roles as a reward for their great performance or as a result of restructuring. Caught without basic skills and information, they manage by instinct and hope they will somehow succeed. Often these leaders, who were once high performers, deliver mediocre managerial results. By developing the core skills found in this program a star performer can become a star leader who inspires great performance in others!

New managers, supervisors, team leaders, coaches, or mentors will get a good start at leading, influencing, and building more positive relationships in the workplace by learning these core leadership skills:

- Earning Trust
- Listening
- Goal Setting
- Redirecting
- Reprimanding
- Praising

Experienced leaders will also benefit by reexamining these basic skills and being reminded how to guide and inspire others to high performance.

Never underestimate the wisdom of fundamentals or the power of basics! This good advice is the premise of the Core Leadership Skills program.

AUDIENCE

Managers, supervisors, team leaders, coaches, mentors, soon-to-be-promoted, high performers, and experienced leaders who need to be reminded of the most essential leadership skills

PROGRAM FORMAT

This one-day program delivers six core skills in a fun, interactive way using charting, introspective exercises, partner discussions, table discussions, skill practice exercises with feedback and coaching, case study, and large group discussions. There is never a dull moment!

OUTCOMES OF THE CORE LEADERSHIP SKILLS WORKSHOP

As a result of this powerful program, participants will be able to

- Create an environment of trust in their workgroup and workplace
- Listen effectively and avoid ineffective listening habits
- Set SMART goals for themselves and others
- Understand when and how to use the skill of redirecting to enhance performance while keeping employee effort high
- Understand when and how to use the skill of reprimanding to challenge “won’t do” behavior in the workplace
- Understand when and how to use the skill of praising to reinforce the performance they desire from others
- Create more positive relationships with all those they interact with

